## SALARY SURVEY 2020

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Help make salaries more open and transparent within our discipline. There is a black box around what we made and this hurts all of us.

By making salaries more transparent, we can all make sure we're paid what we're worth based on our experience and knowledge.

This was a self-reporting survey done online. The survey data wasn't looked over by a compensation or data analysis.

I did this survey to help understand what our industry is paying us and how much we might be leaving on the table. I cleaned up all the data myself.

## DUANE BROWN



## HELLO!

I'm Duane. This salary survey is my contribution to our community.

I've lived in 6 cities on 3 continents and know the struggle of salary negotiations. I hope you find this doc helpful during your next salary talk.

Say Hello on Twitter:
@DuaneBrown

## WE ARE: TAKE SOME RISK

We are a performance marketing agency located in Vancouver and Montreal, Canada. We help ecommerce, SaaS and technology brands create, manage and scale profitable PPC campaigns across North America, Europe and Australia.

Be sure to check out our new Google Shopping course. Training for in-house and agency teams is a service we provide. Being the best doesn't happen by accident.

## WELCOME TO YEAR Five!

## HELLO!

I wanted to take a moment and thank everyone who helped fill out the survey, promoted it online and made sure we got as many replies as we did.

Without everyone's help, this survey wouldn't exist right now.

Thank you.

## WHO

 TOOK THE SURVEY
## THE NUMBERS

We received 857 responses from around the world.
Our top five countries were the United States, United Kingdom, Canada, Netherlands and Germany.
Australia moved to 6th place this year after being 4th for the last 4 years.

## TOP 7 REGIONS WITH

 RESPONSESUNITED STATES ..... 497
UNITED KINGDOM ..... 143
CANADA ..... 79
NETHERLANDS ..... 32
GERMANY ..... 25
AUSTRALIA \& NEW ZEALAND ..... 22

## GENDER

FEMALE ..... 186
MALE ..... 659
NON-BINARY ..... 5
TRANSGENDER ..... 3
PREFER NOT TO SAY ..... 4

## WHERE THEY WORK



AGENCY

465


SELF-EMPLOYED/ FREELANCERS


306

3


AD NETWORK / TECH VENDOR

17 \& 21
respectively

## COMPANY SIZE

1-10 EMPLOYEES ..... 76
11-50 EMPLOYEES ..... 261
51-200 EMPLOYEES ..... 199
201-500 EMPLOYEES ..... 90
501-1,000 EMPLOYEES ..... 61
1,001-5,000 EMPLOYEES ..... 43
5,000+ EMPLOYEES ..... 80
SELF-EMPLOYED/FREELANCER ..... 47

## NUMBER OF RESPONSES FOR EACH QUESTION

YRS EXPERIENCE WORKING OVERALL

YRS EXPERIENCE WORKING IN PAID
UNDER A YEAR ..... 34 ..... 52
1-2 YEARS ..... 81 ..... 157
3-5 YEARS ..... 264370
6-9 YEARS ..... 240 ..... 178
10-15 YEARS ..... 152 ..... 79
15+ YEARS ..... 86 ..... 21

SALARY BY
COUNTRY

## UNITED STATES



## IMPORTANT NOTES

Some people have 1-3 years experience in paid but having been working for 8-10+ years, thus they can skew salaries higher

All salaries are in the local currency for that country

Years experience is just in paid

For city \& state results: only used ones with at least 15 reponses.

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

| WHERE DO YOU WORK? | TOTAL |
| :--- | :--- |
| In-House (Client/Brand) | 177 |
| Agency | 275 |
| Self-employed/Freelancer | 23 |
| Non-Profit | 2 |
| Ad Network/ Tech Vendor | $9 \& 13$ |


| GENDER | TOTAL |
| :--- | :--- |
| Female | 118 |
| Male | 372 |
| Non-Binary | 3 |
| Transgender | 2 |
| Prefer Not To Say | 2 |

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION
WHAT PLATFORMS DO YOU WORK ON?


GOOGLE ADS 461

LINKEDIN
192


BING
379


TWITTER
110


FACEBOOK 327


AMAZON
84


DISPLAY
340


PROGRAMMATIC 109

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHAT PLATFORMS DO YOU WORK ON?


PINTEREST
81


NATIVE
92


YOUTUBE 261


APPLE ADS
31


QUORA
39


REDDIT 68


SNAPCHAT 50

## COMPANY SIZE SALARY IN US

| COMPANY | MIN | MAX |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SIZE | SALARY | SALARY | AVERAGE | MEDIAN OF |
| RESPONSES |  |  |  |  |


| $1-10$ | $\$ 29,000$ | $\$ 450,000$ | $\$ 83,421$ | $\$ 68,000$ | 41 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $11-50$ | $\$ 23,000$ | $\$ 450,000$ | $\$ 76,326$ | $\$ 65,000$ | 142 |
| $51-200$ | $\$ 24,000$ | $\$ 225,000$ | $\$ 77,254$ | $\$ 68,000$ | 123 |
| $201-500$ | $\$ 45,000$ | $\$ 285,000$ | $\$ 91,767$ | $\$ 75,500$ | 51 |
| $501-1,000$ | $\$ 40,000$ | $\$ 208,776$ | $\$ 91,116$ | $\$ 77,000$ | 36 |
| $1,001-5,000$ | $\$ 45,000$ | $\$ 200,000$ | $\$ 95,279$ | $\$ 80,000$ | 30 |
| $5,000+$ | $\$ 45,000$ | $\$ 310,000$ | $\$ 115,407$ | $\$ 110,000$ | 51 |
| Self/Freelance | $\$ 30,000$ | $\$ 406,000$ | $\$ 123,885$ | $\$ 78,800$ | 23 |

## AGENCY SALARY IN US

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 35,000$ | $\$ 65,000$ | $\$ 49,115$ | $\$ 46,350$ | 17 |
| 1-2 YRS | $\$ 30,000$ | $\$ 90,000$ | $\$ 52,281$ | $\$ 50,000$ | 52 |
| $3-5$ YRS | $\$ 38,500$ | $\$ 450,000$ | $\$ 71,843$ | $\$ 64,000$ | 123 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 250,000$ | $\$ 97,816$ | $\$ 92,500$ | 49 |
| $10-15$ YRS | $\$ 50,000$ | $\$ 345,000$ | $\$ 117,060$ | $\$ 100,000$ | 25 |
| $15+$ YRS | $\$ 70,000$ | $\$ 185,000$ | $\$ 115,222$ | $\$ 112,000$ | 9 |

## IN-HOUSE SALARY IN US

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 30,000$ | $\$ 65,000$ | $\$ 45,400$ | $\$ 45,000$ | 5 |
| 1-2 YRS | $\$ 24,000$ | $\$ 72,500$ | $\$ 55,808$ | $\$ 58,650$ | 20 |
| $3-5$ YRS | $\$ 35,200$ | $\$ 255,000$ | $\$ 87,381$ | $\$ 75,500$ | 71 |
| $6-9$ YRS | $\$ 55,000$ | $\$ 310,000$ | $\$ 109,805$ | $\$ 90,000$ | 52 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 285,000$ | $\$ 123,210$ | $\$ 120,000$ | 21 |
| $15+$ YRS | $\$ 62,000$ | $\$ 220,000$ | $\$ 134,000$ | $\$ 103,000$ | 8 |

## SELF-EMPLOYED/FREELANCER SALARY

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| $1-2$ YRS | $\$ 45,000$ | $\$ 45,000$ | $\$ 45,000$ | $\$ 45,000$ | 1 |
| $3-5$ YRS | $\$ 23,000$ | $\$ 406,000$ | $\$ 107,802$ | $\$ 74,422$ | 9 |
| $6-9$ YRS | $\$ 62,500$ | $\$ 245,000$ | $\$ 122,004$ | $\$ 90,525$ | 6 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 267,000$ | $\$ 139,800$ | $\$ 145,000$ | 5 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## FEMALE SALARY IN US

YRS EXPS.
IN PAID
MIN
SALARY
MAX
SALARY

AVERAGE
MEDIAN
\# OF
RESPONSES

UNDER 1 YR
1-2 YRS
3-5 YRS
6-9 YRS
10-15 YRS
15+ YRS
\$35,000
\$29,000
\$30,000
\$60,000
\$50,000
\$62,000
\$65,000
\$47,725
\$53,167
\$68,281
\$92,804
\$95,200
\$147,250
\$45,000
6
\$50,00024
\$65,000 48
\$80,00026
\$72,000 10
\$117,000

## MALE SALARY IN US

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSE |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 30,000$ | $\$ 65,000$ | $\$ 48,453$ | $\$ 45,000$ | 19 |
| $1-2$ YRS | $\$ 24,000$ | $\$ 120,000$ | $\$ 54,535$ | $\$ 54,000$ | 50 |
| $3-5$ YRS | $\$ 23,000$ | $\$ 450,000$ | $\$ 82,652$ | $\$ 70,000$ | 169 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 310,000$ | $\$ 109,834$ | $\$ 95,000$ | 82 |
| $10-15$ YRS | $\$ 69,000$ | $\$ 345,000$ | $\$ 127,861$ | $\$ 120,000$ | 44 |
| $15+$ YRS | $\$ 70,000$ | $\$ 450,000$ | $\$ 146,333$ | $\$ 112,000$ | 15 |

## UNITED STATES

| YRS EXPS. | MIN | MAX |  |  | \# OF |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IN PAID | SALARY | SALARY | AVERAGE | MEDIAN | RESPONSES |


| UNDER 1 YR | $\$ 30,000$ | $\$ 65,000$ | $\$ 48,278$ | $\$ 45,000$ | 25 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1-2 YRS | $\$ 24,000$ | $\$ 120,000$ | $\$ 54,062$ | $\$ 53,000$ | 77 |
| $3-5$ YRS | $\$ 23,000$ | $\$ 450,000$ | $\$ 79,540$ | $\$ 67,000$ | 211 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 310,000$ | $\$ 106,305$ | $\$ 94,000$ | 111 |
| $10-15$ YRS | $\$ 50,000$ | $\$ 345,000$ | $\$ 121,813$ | $\$ 111,000$ | 54 |
| $15+$ YRS | $\$ 62,000$ | $\$ 450,000$ | $\$ 146,526$ | $\$ 117,000$ | 19 |

## CALIFORNIA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 40,000$ | $\$ 60,000$ | $\$ 56,000$ | $\$ 60,000$ | 5 |
| $1-2$ YRS | $\$ 30,000$ | $\$ 120,000$ | $\$ 61,017$ | $\$ 55,000$ | 9 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 406,000$ | $\$ 119,833$ | $\$ 110,000$ | 28 |
| $6-9$ YRS | $\$ 80,000$ | $\$ 310,000$ | $\$ 143,908$ | $\$ 135,000$ | 21 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 285,000$ | $\$ 137,182$ | $\$ 132,000$ | 11 |
| $15+$ YRS | $\$ 112,000$ | $\$ 225,000$ | $\$ 171,500$ | $\$ 174,000$ | 4 |

## COLORADO

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 45,000$ | $\$ 60,000$ | $\$ 52,500$ | $\$ 45,000$ | 2 |
| $3-5$ YRS | $\$ 46,000$ | $\$ 100,000$ | $\$ 66,950$ | $\$ 62,446$ | 11 |
| 6-9 YRS | $\$ 92,000$ | $\$ 120,000$ | $\$ 102,250$ | $\$ 94,000$ | 6 |
| $10-15$ YRS | $\$ 72,500$ | $\$ 145,000$ | $\$ 105,417$ | $\$ 100,000$ | 6 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## FLORIDA STATE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 30,000$ | $\$ 65,000$ | $\$ 47,500$ | $\$ 30,000$ | 2 |
| $1-2$ YRS | $\$ 36,000$ | $\$ 50,000$ | $\$ 43,200$ | $\$ 44,000$ | 5 |
| $3-5$ YRS | $\$ 38,500$ | $\$ 150,000$ | $\$ 71,027$ | $\$ 65,000$ | 11 |
| $6-9$ YRS | $\$ 55,000$ | $\$ 159,000$ | $\$ 82,335$ | $\$ 65,000$ | 10 |
| $10-15$ YRS | $\$ 78,000$ | $\$ 105,000$ | $\$ 89,333$ | $\$ 85,000$ | 3 |
| $15+$ YRS | $\$ 80,000$ | $\$ 99,000$ | $\$ 91,000$ | $\$ 94,000$ | 3 |

## ILLINOIS

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 48,000$ | $\$ 48,000$ | $\$ 48,000$ | $\$ 48,000$ | 1 |
| 1-2 YRS | $\$ 50,000$ | $\$ 65,000$ | $\$ 56,667$ | $\$ 55,000$ | 3 |
| 3-5 YRS | $\$ 67,000$ | $\$ 97,250$ | $\$ 74,950$ | $\$ 67,500$ | 5 |
| 6-9 YRS | $\$ 70,000$ | $\$ 140,000$ | $\$ 102,600$ | $\$ 95,000$ | 5 |
| 10-15 YRS | $\$ 115,000$ | $\$ 217,000$ | $\$ 166,000$ | $\$ 115,000$ | 2 |
| 15+ YRS | $\$ 62,000$ | $\$ 185,000$ | $\$ 123,500$ | $\$ 62,000$ | 2 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## NEW YORK STATE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | 1 |
| 1-2 YRS | $\$ 29,000$ | $\$ 86,000$ | $\$ 61,500$ | $\$ 59,000$ | 6 |
| $3-5$ YRS | $\$ 46,000$ | $\$ 125,000$ | $\$ 87,982$ | $\$ 85,000$ | 22 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 245,000$ | $\$ 126,556$ | $\$ 106,000$ | 9 |
| $10-15$ YRS | $\$ 74,000$ | $\$ 180,000$ | $\$ 128,167$ | $\$ 123,000$ | 6 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## PENNSYLVANIA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 44,000$ | $\$ 45,000$ | $\$ 44,500$ | $\$ 44,000$ | 2 |
| 1-2 YRS | $\$ 30,000$ | $\$ 72,000$ | $\$ 50,429$ | $\$ 48,000$ | 7 |
| $3-5$ YRS | $\$ 47,000$ | $\$ 107,000$ | $\$ 62,900$ | $\$ 55,000$ | 10 |
| $6-9$ YRS | $\$ 73,000$ | $\$ 150,000$ | $\$ 95,000$ | $\$ 77,000$ | 6 |
| $10-15$ YRS | $\$ 65,000$ | $\$ 120,000$ | $\$ 92,500$ | $\$ 65,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## TEXAS

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 35,000$ | $\$ 35,000$ | $\$ 35,000$ | $\$ 35,000$ | 1 |
| 1-2 YRS | $\$ 42,500$ | $\$ 65,000$ | $\$ 55,214$ | $\$ 60,000$ | 7 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 175,000$ | $\$ 75,605$ | $\$ 65,000$ | 26 |
| $6-9$ YRS | $\$ 70,000$ | $\$ 117,000$ | $\$ 86,714$ | $\$ 75,000$ | 7 |
| $10-15$ YRS | $\$ 85,000$ | $\$ 150,000$ | $\$ 114,667$ | $\$ 110,000$ | 6 |
| $15+$ YRS | $\$ 93,000$ | $\$ 93,000$ | $\$ 93,000$ | $\$ 93,000$ | 1 |

## Utah

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 41,000$ | $\$ 45,000$ | $\$ 43,000$ | $\$ 41,000$ | 2 |
| $3-5$ YRS | $\$ 48,500$ | $\$ 105,000$ | $\$ 68,001$ | $\$ 64,000$ | 10 |
| $6-9$ YRS | $\$ 85,000$ | $\$ 135,000$ | $\$ 106,000$ | $\$ 98,000$ | 3 |
| $10-15$ YRS | $\$ 91,000$ | $\$ 133,000$ | $\$ 112,000$ | $\$ 91,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## Washington State

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 32,000$ | $\$ 32,000$ | $\$ 32,000$ | $\$ 32,000$ | 1 |
| 1-2 YRS | $\$ 45,000$ | $\$ 70,000$ | $\$ 56,707$ | $\$ 55,120$ | 3 |
| $3-5$ YRS | $\$ 49,000$ | $\$ 205,000$ | $\$ 93,250$ | $\$ 72,500$ | 10 |
| $6-9$ YRS | $\$ 80,000$ | $\$ 165,000$ | $\$ 117,488$ | $\$ 117,417$ | 7 |
| $10-15$ YRS | $\$ 345,000$ | $\$ 345,000$ | $\$ 345,000$ | $\$ 345,000$ | 1 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## AUSTIN

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 42,500$ | $\$ 64,000$ | $\$ 49,125$ | $\$ 45,000$ | 4 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 175,000$ | $\$ 78,765$ | $\$ 65,000$ | 16 |
| $6-9$ YRS | $\$ 70,000$ | $\$ 117,000$ | $\$ 90,500$ | $\$ 77,000$ | 4 |
| $10-15$ YRS | $\$ 110,000$ | $\$ 125,000$ | $\$ 117,500$ | $\$ 110,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## DENVER

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 45,000$ | $\$ 60,000$ | $\$ 52,500$ | $\$ 45,000$ | 2 |
| $3-5$ YRS | $\$ 55,000$ | $\$ 84,000$ | $\$ 63,574$ | $\$ 60,000$ | 6 |
| $6-9$ YRS | $\$ 92,000$ | $\$ 120,000$ | $\$ 99,700$ | $\$ 94,000$ | 5 |
| $10-15$ YRS | $\$ 72,500$ | $\$ 145,000$ | $\$ 105,417$ | $\$ 100,000$ | 6 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## LOS ANGELES

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 60,000$ | $\$ 65,000$ | $\$ 62,500$ | $\$ 60,000$ | 2 |
| $1-2$ YRS | $\$ 43,000$ | $\$ 120,000$ | $\$ 81,500$ | $\$ 43,000$ | 2 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 255,000$ | $\$ 108,417$ | $\$ 60,000$ | 6 |
| $6-9$ YRS | $\$ 80,000$ | $\$ 200,000$ | $\$ 128,143$ | $\$ 108,000$ | 7 |
| $10-15$ YRS | $\$ 130,000$ | $\$ 132,000$ | $\$ 131,000$ | $\$ 130,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## NEW YORK CITY

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | 1 |
| 1-2 YRS | $\$ 29,000$ | $\$ 86,000$ | $\$ 64,800$ | $\$ 70,000$ | 5 |
| $3-5$ YRS | $\$ 65,000$ | $\$ 125,000$ | $\$ 91,380$ | $\$ 90,000$ | 20 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 245,000$ | $\$ 126,556$ | $\$ 106,000$ | 9 |
| $10-15$ YRS | $\$ 123,000$ | $\$ 180,000$ | $\$ 144,667$ | $\$ 131,000$ | 3 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## SAN DIEGO

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 40,000$ | $\$ 40,000$ | $\$ 40,000$ | $\$ 40,000$ | 1 |
| 1-2 YRS | $\$ 45,000$ | $\$ 70,000$ | $\$ 56,707$ | $\$ 55,120$ | 3 |
| $3-5$ YRS | $\$ 58,500$ | $\$ 208,777$ | $\$ 99,055$ | $\$ 68,000$ | 5 |
| $6-9$ YRS | $\$ 85,000$ | $\$ 165,000$ | $\$ 117,393$ | $\$ 96,120$ | 4 |
| $10-15$ YRS | $\$ 132,000$ | $\$ 132,000$ | $\$ 132,000$ | $\$ 132,000$ | 1 |
| $15+$ YRS | $\$ 112,000$ | $\$ 112,000$ | $\$ 112,000$ | $\$ 112,000$ | 1 |

## SAN FRANCISCO

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| $3-5$ YRS | $\$ 87,550$ | $\$ 406,000$ | $\$ 144,713$ | $\$ 120,000$ | 12 |
| $6-9$ YRS | $\$ 92,500$ | $\$ 205,000$ | $\$ 153,643$ | $\$ 149,000$ | 7 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 70,000$ | $\$ 70,000$ | $\$ 70,000$ | 1 |
| $15+$ YRS | $\$ 225,000$ | $\$ 225,000$ | $\$ 225,000$ | $\$ 225,000$ | 1 |

## SEATTLE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 45,000$ | $\$ 70,000$ | $\$ 57,500$ | $\$ 45,000$ | 2 |
| $3-5$ YRS | $\$ 49,000$ | $\$ 205,000$ | $\$ 98,688$ | $\$ 72,500$ | 8 |
| $6-9$ YRS | $\$ 80,000$ | $\$ 105,000$ | $\$ 117,500$ | 110,000 | 6 |
| $10-15$ YRS | $\$ 345,000$ | $\$ 345,000$ | $\$ 345,000$ | $\$ 345,000$ | 1 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## UNITED KINGDOM



## IMPORTANT NOTES

Some people have 1-3 years experience in paid but have been working for 8-10+ years, thus they can skew salaries higher

All salaries are in the local currency for that country

Years experience is just in paid

For city results: only used cities that had at least 10 reponses

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

| WHERE DO YOU WORK? | TOTAL |
| :--- | :--- |
| In-House (Client/Brand) | 44 |
| Agency | 81 |
| Self-employed/Freelancer | 11 |
| Other | 0 |
| Non-Profit | 0 |
| Ad Network / Tech Vendor | $3 / 4$ |

WHERE DO YOU WORK?44Self-employed/Freelancer11
Other0
Ad Network / Tech Vendor ..... 3 / 4

| GENDER | TOTAL |
| :--- | :--- |
| Female | 21 |
| Male | 120 |
| Non-Binary | 2 |
| Transgender | 0 |
| Prefer Not To Say | 0 |

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION
WHAT PLATFORMS DO YOU WORK ON?


GOOGLE ADS 139


LINKEDIN
60


BING
117


TWITTER
36


FACEBOOK 103


AMAZON
27


DISPLAY 100


PROGRAMMATIC
18

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION
WHAT PLATFORMS DO YOU WORK ON?


PINTEREST 16


NATIVE
10


YOUTUBE 68


APPLE ADS
8


QUORA 9


REDDIT
12


SNAPCHAT 26

## COMPANY SIZE SALARY IN UK

| COMPANY <br> SIZE <br> (Employees) | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $1-10$ | $£ 12,000$ | $£ 125,500$ | $£ 39,591$ | $£ 30,000$ | 11 |
| $11-50$ | $£ 16,500$ | $£ 85,000$ | $£ 34,622$ | $£ 30,000$ | 43 |
| $51-200$ | $£ 18,000$ | $£ 60,000$ | $£ 32,365$ | $£ 31,000$ | 29 |
| $201-500$ | $£ 23,560$ | $£ 75,000$ | $£ 35,327$ | $£ 35,000$ | 17 |
| $501-1,000$ | $£ 19,000$ | $£ 62,000$ | $£ 38,077$ | $£ 35,500$ | 13 |
| $1,001-5,000$ | $£ 22,725$ | $£ 65,000$ | $£ 35,346$ | $£ 34,000$ | 7 |
| 5,000+ | $£ 10,000$ | $£ 50,000$ | $£ 32,182$ | $£ 32,000$ | 11 |
| Self/Freelance | $£ 10,000$ | $£ 100,000$ | $£ 48,125$ | $£ 38,000$ | 12 |

## AGENCY SALARY IN UK

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $£ 18,000$ | $£ 30,000$ | $£ 22,438$ | $£ 22,000$ | 8 |
| 1-2 YRS | $£ 10,000$ | $£ 33,000$ | $£ 23,765$ | $£ 23,000$ | 22 |
| 3-5 YRS | $£ 21,000$ | $£ 125,000$ | $£ 38,197$ | $£ 35,000$ | 33 |
| 6-9 YRS | $£ 34,000$ | $£ 51,000$ | $£ 42,115$ | $£ 44,000$ | 13 |
| 10-15 YRS | $£ 12,000$ | $£ 75,000$ | $£ 42,000$ | $£ 45,000$ | 5 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## IN-HOUSE SALARY IN UK

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $£ 19,000$ | $£ 32,500$ | $£ 24,000$ | $£ 21,000$ | 4 |
| 1-2 YRS | $£ 22,000$ | $£ 65,000$ | $£ 33,246$ | $£ 26,000$ | 7 |
| 3-5 YRS | $£ 20,000$ | $£ 75,000$ | $£ 37,523$ | $£ 34,000$ | 24 |
| 6-9 YRS | $£ 30,000$ | $£ 62,000$ | $£ 39,911$ | $£ 36,000$ | 9 |
| 10-15 YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## FEMALE SALARY IN UK

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $£ 18,000$ | $£ 19,000$ | $£ 18,500$ | $£ 18,000$ | 2 |
| 1-2 YRS | $£ 18,330$ | $£ 32,000$ | $£ 24,382$ | $£ 24,500$ | 8 |
| 3-5 YRS | $£ 24,000$ | $£ 43,500$ | $£ 36,300$ | $£ 36,000$ | 5 |
| 6-9 YRS | $£ 32,000$ | $£ 45,000$ | $£ 37,000$ | $£ 35,000$ | 4 |
| 10-15 YRS | $£ 50,000$ | $£ 65,000$ | $£ 57,500$ | $£ 50,000$ | 2 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## MALE SALARY IN UK

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $£ 10,000$ | $£ 32,500$ | $£ 22,591$ | $£ 22,000$ | 11 |
| 1-2 YRS | $£ 10,000$ | $£ 65,000$ | $£ 26,932$ | $£ 24,000$ | 22 |
| 3-5 YRS | $£ 12,000$ | $£ 125,000$ | $£ 38,742$ | $£ 34,000$ | 58 |
| 6-9 YRS | $£ 25,000$ | $£ 62,000$ | $£ 40,986$ | $£ 40,000$ | 21 |
| 10-15 YRS | $£ 12,000$ | $£ 100,000$ | $£ 57,000$ | $£ 50,300$ | 8 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## UNITED KINGDOM



## ENGLAND

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $£ 10,000$ | $£ 32,500$ | $£ 22,083$ | $£ 22,000$ | 12 |
| 1-2 YRS | $£ 10,000$ | $£ 65,000$ | $£ 26,466$ | $£ 25,000$ | 27 |
| 3-5 YRS | $£ 12,000$ | $£ 75,000$ | $£ 37,233$ | $£ 35,000$ | 56 |
| 6-9 YRS | $£ 25,000$ | $£ 62,000$ | $£ 40,816$ | $£ 38,700$ | 23 |
| 10-15 YRS | $£ 12,000$ | $£ 100,000$ | $£ 54,125$ | $£ 50,000$ | 8 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## SCOTLAND

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |
| 1-2 YRS | $£ 22,725$ | $£ 28,200$ | $£ 24,828$ | $£ 23,560$ | 3 |
| 3-5 YRS | $£ 21,000$ | $£ 43,500$ | $£ 28,917$ | $£ 27,000$ | 6 |
| 6-9 YRS | $£ 30,000$ | $£ 40,000$ | $£ 35,000$ | $£ 30,000$ | 2 |
| 10-15 YRS | $£ 57,000$ | $£ 57,000$ | $£ 57,000$ | $£ 57,000$ | 1 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## LEEDS

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $£ 16,000$ | $£ 20,000$ | $£ 18,000$ | $£ 18,000$ | 3 |
| 1-2 YRS | $£ 18,330$ | $£ 27,250$ | $£ 22,860$ | $£ 23,000$ | 3 |
| 3-5 YRS | $£ 35,000$ | $£ 40,000$ | $£ 37,500$ | $£ 35,000$ | 2 |
| 6-9 YRS | $£ 35,000$ | $£ 48,000$ | $£ 40,875$ | $£ 35,500$ | 4 |
| 10-15 YRS | $£ 65,000$ | $£ 65,000$ | $£ 65,000$ | $£ 65,000$ | 1 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## LONDON

| YRS EXPS. IN PAID | MIN SALARY | $\begin{gathered} \text { MAX } \\ \text { SALARY } \end{gathered}$ | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNDER 1 YR | £22,000 | £30,000 | £24,000 | £22,000 | 4 |
| 1-2 YRS | £23,000 | £65,000 | £34,875 | £30,000 | 8 - |
| 3-5 YRS | £20,000 | £75,000 | £45,738 | £44,000 | 21 ■ |
| 6-9 YRS | £38,700 | £62,000 | £49,117 | £46,000 | 6 - $\quad$ - |
| 10-15 YRS | £00 | £00 | £00 | £00 | 0 Imin |
| 15+ YRS | £00 | £00 | £00 | £00 | 0 困 |
|  |  |  |  |  | II! |
|  |  |  |  |  | IIII |
|  |  |  |  |  | IIII |

## MANCHESTER

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |
| 1-2 YRS | $£ 20,500$ | $£ 26,000$ | $£ 23,750$ | $£ 24,000$ | 4 |
| 3-5 YRS | $£ 29,000$ | $£ 40,000$ | $£ 34,125$ | $£ 32,500$ | 4 |
| 6-9 YRS | $£ 38,000$ | $£ 50,000$ | $£ 44,333$ | $£ 45,000$ | 3 |
| 10-15 YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |
| 15+ YRS | $£ 00$ | $£ 00$ | $£ 00$ | $£ 00$ | 0 |

## NON-LONDON

YRS EXPS.
IN PAID
MIN MAX

| UNDER 1 YR | $£ 10,000$ |
| :--- | :--- |
| 1-2 YRS | $£ 10,000$ |
| 3-5 YRS | $£ 12,000$ |
| 6-9 YRS | $£ 25,000$ |
| 10-15 YRS | $£ 12,000$ |
| $15+$ YRS | $£ 00$ |


| $£ 32,500$ | $£ 21,056$ |
| :--- | :--- |
| $£ 32,000$ | $£ 23,068$ |
| $£ 125,000$ | $£ 35,071$ |
| $£ 50,000$ | $£ 37,579$ |
| $£ 100,000$ | $£ 56,500$ |
| $£ 00$ | $£ 00$ |


| $£ 21,000$ | 9 |
| :--- | :--- |
| $£ 23,000$ | 23 |
| $£ 27,000$ | 43 |
| $£ 35,500$ | 19 |
| $£ 57,000$ | 10 |
| $£ 00$ | 0 |

\# OF
RESPONSES
£00

All salaries in the UK but does not include London.



## IMPORTANT NOTES

Some people have 1-3 years experience in paid but have been working for 8-10+ years, thus they can skew salaries higher

All salaries are in the local currency for that country

Years experience is just in paid

For city \& province results: only used ones that had at least 10 reponses

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

| WHERE DO YOU WORK? | TOTAL |
| :--- | :--- |
| In-House (Client/Brand) | 29 |
| Agency | 46 |
| Self-employed/Freelancer | 4 |
| Other | 0 |
| Non-Profit | 0 |
| Ad Network / Tech Vendor | $0 / 0$ |


| GENDER | TOTAL |
| :--- | :--- |
| Female | 18 |
| Male | 60 |
| Non-Binary | 0 |
| Transgender | 0 |
| Prefer Not To Say | 1 |

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHAT PLATFORMS DO YOU WORK ON?


LINKEDIN
36


BING
57


TWITTER
20


FACEBOOK 65


AMAZON
21


DISPLAY
56


PROGRAMMATIC 20

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHAT PLATFORMS DO YOU WORK ON?


PINTEREST 15


NATIVE
16


YOUTUBE 42


APPLE ADS
12


QUORA 7


SNAPCHAT 7

## COMPANY SIZE SALARY IN CANADA

| COMPANY | MIN | MAX |  |  | \# OF |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SIZE <br> (Employees) | SALARY | SALARY | AVERAGE | MEDIAN | RESPONSES |


| $1-10$ | $\$ 40,000$ | $\$ 85,000$ | $\$ 62,917$ | $\$ 65,000$ | 12 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $11-50$ | $\$ 40,000$ | $\$ 110,000$ | $\$ 64,301$ | $\$ 55,000$ | 26 |
| $51-200$ | $\$ 50,000$ | $\$ 95,000$ | $\$ 69,032$ | $\$ 66,951$ | 14 |
| $201-500$ | $\$ 60,000$ | $\$ 148,000$ | $\$ 90,556$ | $\$ 85,000$ | 9 |
| $501-1,000$ | $\$ 50,000$ | $\$ 90,000$ | $\$ 75,000$ | $\$ 85,000$ | 3 |
| $1,001-5,000$ | $\$ 55,000$ | $\$ 90,000$ | $\$ 73,667$ | $\$ 76,000$ | 3 |
| $5,000+$ | $\$ 35,000$ | $\$ 120,000$ | $\$ 77,750$ | $\$ 72,500$ | 8 |
| Self/Freelance | $\$ 40,000$ | $\$ 225,000$ | $\$ 101,664$ | $\$ 40,000$ | 4 |

## AGENCY SALARY IN CANADA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 40,000$ | $\$ 40,000$ | $\$ 40,000$ | $\$ 40,000$ | 1 |
| $1-2$ YRS | $\$ 35,000$ | $\$ 65,000$ | $\$ 51,906$ | $\$ 50,000$ | 8 |
| $3-5$ YRS | $\$ 40,000$ | $\$ 110,000$ | $\$ 63,149$ | $\$ 61,000$ | 22 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 115,000$ | $\$ 82,056$ | $\$ 85,000$ | 9 |
| $10-15$ YRS | $\$ 65,000$ | $\$ 135,000$ | $\$ 94,833$ | $\$ 91,000$ | 6 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## IN-HOUSE SALARY IN CANADA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 40,000$ | $\$ 43,000$ | $\$ 41,500$ | $\$ 40,000$ | 2 |
| 1-2 YRS | $\$ 50,000$ | $\$ 62,000$ | $\$ 56,750$ | $\$ 55,000$ | 4 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 85,000$ | $\$ 65,977$ | $\$ 65,000$ | 11 |
| $6-9$ YRS | $\$ 55,000$ | $\$ 95,000$ | $\$ 81,813$ | 90,000 | 8 |
| $10-15$ YRS | $\$ 72,000$ | $\$ 148,000$ | $\$ 108,500$ | $\$ 94,000$ | 4 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## FEMALE SALARY IN CANADA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 44,000$ | $\$ 60,000$ | $\$ 54,250$ | $\$ 55,000$ | 4 |
| $3-5$ YRS | $\$ 40,000$ | $\$ 100,000$ | $\$ 62,686$ | $\$ 55,000$ | 8 |
| 6 6-9 YRS | $\$ 50,000$ | $\$ 225,000$ | $\$ 115,000$ | $\$ 90,000$ | 4 |
| 10-15 YRS | $\$ 72,000$ | $\$ 91,000$ | $\$ 81,500$ | $\$ 72,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## MALE SALARY IN CANADA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 40,000$ | $\$ 43,000$ | $\$ 41,000$ | $\$ 40,000$ | 3 |
| 1-2 YRS | $\$ 35,000$ | $\$ 65,000$ | $\$ 51,694$ | $\$ 50,000$ | 9 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 110,000$ | $\$ 65,977$ | $\$ 65,000$ | 26 |
| $6-9$ YRS | $\$ 40,000$ | $\$ 115,000$ | $\$ 79,867$ | $\$ 78,000$ | 15 |
| $10-15$ YRS | $\$ 65,000$ | $\$ 135,000$ | $\$ 98,857$ | $\$ 95,000$ | 7 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## CANADA

| YRS EXPS. | MIN | MAX |  |  | \# OF |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IN PAID | SALARY | SALARY | AVERAGE | MEDIAN | RESPONSES |


| UNDER 1 YR | $\$ 40,000$ | $\$ 43,000$ | $\$ 41,000$ | $\$ 40,000$ | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $1-2$ YRS | $\$ 35,000$ | $\$ 65,000$ | $\$ 52,481$ | $\$ 55,000$ | 13 |
| $3-5$ YRS | $\$ 40,000$ | $\$ 110,000$ | $\$ 65,196$ | $\$ 65,000$ | 34 |
| $6-9$ YRS | $\$ 40,000$ | $\$ 225,000$ | $\$ 87,263$ | $\$ 85,000$ | 19 |
| $10-15$ YRS | $\$ 65,000$ | $\$ 148,000$ | $\$ 100,300$ | $\$ 94,000$ | 10 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## BRITISH COLUMBIA

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 45,000$ | $\$ 62,000$ | $\$ 52,333$ | $\$ 50,000$ | 3 |
| $3-5$ YRS | $\$ 40,000$ | $\$ 100,000$ | $\$ 66,400$ | $\$ 65,000$ | 10 |
| $6-9$ YRS | $\$ 40,000$ | $\$ 115,000$ | $\$ 76,167$ | $\$ 73,500$ | 3 |
| $10-15$ YRS | $\$ 85,000$ | $\$ 91,000$ | $\$ 88,000$ | $\$ 85,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## ONTARIO

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 43,000$ | $\$ 43,000$ | $\$ 43,000$ | $\$ 43,000$ | 1 |
| 1-2 YRS | $\$ 35,000$ | $\$ 60,000$ | $\$ 48,667$ | $\$ 50,000$ | 6 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 110,000$ | $\$ 66,538$ | $\$ 65,000$ | 12 |
| $6-9$ YRS | $\$ 50,000$ | $\$ 98,000$ | $\$ 79,682$ | $\$ 85,000$ | 11 |
| $10-15$ YRS | $\$ 94,000$ | $\$ 148,000$ | $\$ 124,250$ | $\$ 120,000$ | 4 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## QUEBEC

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 40,000$ | $\$ 40,000$ | $\$ 40,000$ | $\$ 40,000$ | 1 |
| 1-2 YRS | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | 1 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 101,657$ | $\$ 63,212$ | $\$ 59,000$ | 9 |
| 6-9 YRS | $\$ 65,000$ | $\$ 75,000$ | $\$ 70,000$ | $\$ 65,000$ | 2 |
| $10-15$ YRS | $\$ 65,000$ | $\$ 98,000$ | $\$ 78,333$ | $\$ 72,000$ | 3 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## MONTREAL

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| $1-2$ YRS | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | $\$ 55,000$ | 1 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 101,657$ | $\$ 64,770$ | $\$ 59,000$ | 8 |
| $6-9$ YRS | $\$ 65,000$ | $\$ 75,000$ | $\$ 70,000$ | $\$ 65,000$ | 2 |
| $10-15$ YRS | $\$ 65,000$ | $\$ 98,000$ | $\$ 78,333$ | $\$ 72,000$ | 3 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## TORONTO

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 35,000$ | $\$ 60,000$ | $\$ 48,400$ | $\$ 50,000$ | 5 |
| $3-5$ YRS | $\$ 50,000$ | $\$ 110,000$ | $\$ 69,438$ | $\$ 65,000$ | 8 |
| $6-9$ YRS | $\$ 67,000$ | $\$ 98,000$ | $\$ 83,750$ | $\$ 85,000$ | 4 |
| $10-15$ YRS | $\$ 94,000$ | $\$ 148,000$ | $\$ 124,250$ | $\$ 120,000$ | 4 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## VANCOUVER

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |
| 1-2 YRS | $\$ 50,000$ | $\$ 62,000$ | $\$ 56,000$ | $\$ 50,000$ | 2 |
| $3-5$ YRS | $\$ 55,000$ | $\$ 110,000$ | $\$ 69,800$ | $\$ 65,000$ | 5 |
| $6-9$ YRS | $\$ 40,000$ | $\$ 115,000$ | $\$ 76,167$ | $\$ 73,500$ | 3 |
| $10-15$ YRS | $\$ 91,000$ | $\$ 91,000$ | $\$ 91,000$ | $\$ 91,000$ | 1 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## EUROPE



## IMPORTANT NOTES

Some people have 1-3 years experience in paid but have been working for 8-10+ years, thus they can skew salaries higher All salaries are in EURO. Only did countries that use EURO as their main currency.

Years experience is just in paid

For city \& country results: only used ones with at least 10 reponses

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHERE DO YOU WORK?

In-House (Client/Brand)
Agency
Self-employed/Freelancer
5
Other 0
Non-Profit
Ad Network / Tech Vendor
1
$3 / 2$

| GENDER | TOTAL |
| :--- | :--- |
| Female | 18 |
| Male | 77 |
| Non-Binary | 0 |
| Transgender | $\mathbf{1}$ |
| Prefer Not To Say | $\mathbf{0}$ |



## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION
WHAT PLATFORMS DO YOU WORK ON?


GOOGLE ADS
90

LINKEDIN
37


BING
64


TWITTER
10


FACEBOOK
55


AMAZON
14


DISPLAY
64


PROGRAMMATIC
16

## DEMOGRAPHICS + OTHER DATA

WHAT PLATFORMS DO YOU WORK ON?


PINTEREST
11


NATIVE
13


YOUTUBE 38


APPLE ADS
3


QUORA 1


REDDIT 3

## COMPANY SIZE SALARY IN EUROPE

COMPANY
SIZE
(employees)
MIN MAX

| $1-10$ | $€ 22,400$ | $€ 173,500$ | $€ 48,385$ | $€ 28,000$ | 7 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $11-50$ | $€ 12,600$ | $€ 112,000$ | $€ 45,087$ | $€ 37,200$ | 36 |
| $51-200$ | $€ 11,200$ | $€ 75,000$ | $€ 43,835$ | $€ 45,600$ | 26 |
| $201-500$ | $€ 30,000$ | $€ 50,400$ | $€ 40,489$ | $€ 40,000$ | 9 |
| $501-1,000$ | $€ 25,000$ | $€ 55,000$ | $€ 40,833$ | $€ 40,000$ | 6 |
| $1,001-5,000$ | $€ 26,600$ | $€ 39,000$ | $€ 32,800$ | $€ 26,600$ | 2 |
| $5,000+$ | $€ 18,000$ | $€ 61,000$ | $€ 44,800$ | $€ 55,000$ | 5 |
| Self/Freelance | $€ 40,000$ | $€ 65,300$ | $€ 52,060$ | $€ 50,000$ | 5 |

## AGENCY SALARY IN EUROPE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 16,800$ | $€ 30,600$ | $€ 25,850$ | $€ 26,000$ | 4 |
| 1-2 YRS | $€ 12,600$ | $€ 65,300$ | $€ 30,810$ | $€ 28,000$ | 10 |
| $3-5$ YRS | $€ 18,000$ | $€ 55,000$ | $€ 37,249$ | $€ 36,000$ | 22 |
| $6-9$ YRS | $€ 43,800$ | $€ 112,000$ | $€ 67,023$ | $€ 55,000$ | 7 |
| $10-15$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $15+$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |

## IN-HOUSE SALARY IN EUROPE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $1-2$ YRS | $€ 18,000$ | $€ 63,000$ | $€ 38,060$ | $€ 34,800$ | 10 |
| $3-5$ YRS | $€ 30,000$ | $€ 67,000$ | $€ 46,328$ | $€ 45,600$ | 20 |
| $6-9$ YRS | $€ 30,000$ | $€ 78,000$ | $€ 48,753$ | $€ 48,000$ | 8 |
| $10-15$ YRS | $€ 51,840$ | $€ 102,000$ | $€ 76,920$ | $€ 51,840$ | 2 |
| $15+$ YRS | $€ 61,000$ | $€ 75,000$ | $€ 68,000$ | $€ 61,000$ | 2 |

## FEMALE SALARY IN EUROPE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | $\#$ OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 26,000$ | $€ 30,600$ | $€ 28,300$ | $€ 26,000$ | 2 |
| $1-2$ YRS | $€ 12,600$ | $€ 40,000$ | $€ 29,900$ | $€ 33,000$ | 4 |
| $3-5$ YRS | $€ 26,000$ | $€ 58,000$ | $€ 40,580$ | $€ 35,000$ | 10 |
| $6-9$ YRS | $€ 30,000$ | $€ 50,025$ | $€ 40,013$ | $€ 30,000$ | 2 |
| $10-15$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $15+$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |

## MALE SALARY IN EUROPE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | $\#$ OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $€ 16,800$ | $€ 40,000$ | $€ 28,933$ | $€ 30,000$ | 3 |
| $1-2$ YRS | $€ 18,000$ | $€ 65,300$ | $€ 37,005$ | $€ 32,795$ | 21 |
| $3-5$ YRS | $€ 11,200$ | $€ 173,500$ | $€ 45,145$ | $€ 40,000$ | 34 |
| $6-9$ YRS | $€ 36,000$ | $€ 112,000$ | $€ 58,226$ | $€ 49,000$ | 14 |
| $10-15$ YRS | $€ 51,840$ | $€ 102,000$ | $€ 72,947$ | $€ 65,000$ | 3 |
| $15+$ YRS | $€ 61,000$ | $€ 75,000$ | $€ 68,000$ | $€ 61,000$ | 2 |

## EUROPE

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSE |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 16,800$ | $€ 40,000$ | $€ 28,680$ | $€ 30,000$ | 5 |
| $1-2$ YRS | $€ 12,600$ | $€ 65,300$ | $€ 35,868$ | $€ 33,000$ | 25 |
| $3-5$ YRS | $€ 11,200$ | $€ 173,500$ | $€ 43,794$ | $€ 40,000$ | 45 |
| $6-9$ YRS | $€ 30,000$ | $€ 112,000$ | $€ 55,949$ | $€ 49,000$ | 16 |
| $10-15$ YRS | $€ 51,840$ | $€ 102,000$ | $€ 72,947$ | $€ 65,000$ | 3 |
| $15+$ YRS | $€ 61,000$ | $€ 75,000$ | $€ 68,000$ | $€ 61,000$ | 2 |

## BELGIUM

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $1-2$ YRS | $€ 28,800$ | $€ 65,300$ | $€ 40,525$ | $€ 34,000$ | 4 |
| $3-5$ YRS | $€ 26,000$ | $€ 40,000$ | $€ 31,820$ | $€ 29,500$ | 5 |
| $6-9$ YRS | $€ 36,000$ | $€ 36,000$ | $€ 36,000$ | $€ 36,000$ | 1 |
| $10-15$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $15+$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |

## GERMANY

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| 1-2 YRS | $€ 34,800$ | $€ 58,000$ | $€ 45,160$ | $€ 43,000$ | 5 |
| $3-5$ YRS | $€ 30,000$ | $€ 67,000$ | $€ 49,412$ | $€ 50,000$ | 17 |
| $6-9$ YRS | $€ 59,000$ | $€ 80,000$ | $€ 69,500$ | $€ 59,000$ | 2 |
| $10-15$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $15+$ YRS | $€ 75,000$ | $€ 75,000$ | $€ 75,000$ | $€ 75,000$ | 1 |

## NETHERLANDS

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| 1-2 YRS | $€ 26,000$ | $€ 63,000$ | $€ 36,724$ | $€ 32,795$ | 8 |
| $3-5$ YRS | $€ 30,600$ | $€ 48,000$ | $€ 39,394$ | $€ 39,000$ | 11 |
| $6-9$ YRS | $€ 36,000$ | $€ 80,000$ | $€ 52,519$ | $€ 48,000$ | 10 |
| $10-15$ YRS | $€ 51,840$ | $€ 102,000$ | $€ 72,946$ | $€ 65,000$ | 3 |
| $15+$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |

## AMSTERDAM

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| 1-2 YRS | $€ 28,000$ | $€ 33,000$ | $€ 30,333$ | $€ 30,000$ | 3 |
| $3-5$ YRS | $€ 44,000$ | $€ 48,000$ | $€ 46,000$ | $€ 44,000$ | 2 |
| $6-9$ YRS | $€ 45,360$ | $€ 80,000$ | $€ 57,597$ | $€ 50,025$ | 4 |
| $10-15$ YRS | $€ 65,000$ | $€ 65,000$ | $€ 65,000$ | $€ 65,000$ | 1 |
| $15+$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |

## BERLIN

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| 1-2 YRS | $€ 40,000$ | $€ 50,000$ | $€ 45,000$ | $€ 40,000$ | 2 |
| $3-5$ YRS | $€ 45,600$ | $€ 65,000$ | $€ 53,111$ | $€ 54,000$ | 9 |
| $6-9$ YRS | $€ 59,000$ | $€ 80,000$ | $€ 69,500$ | $€ 59,000$ | 2 |
| $10-15$ YRS | $€ 00$ | $€ 00$ | $€ 00$ | $€ 00$ | 0 |
| $15+$ YRS | $€ 75,000$ | $€ 75,000$ | $€ 75,000$ | $€ 75,000$ | 1 |

## AUSTRALIA \& NEW ZEALAND



## IMPORTANT NOTES

Some people have 1-3 years experience in paid but have been working for 8-10+ years, thus they can skew salaries higher

Converted NZD salaries into AUD, so we can get more responses for this part of the world.

Years experience is just in paid

For city results: only used cities that had at least 10 reponses

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

| WHERE DO YOU WORK? | TOTAL |
| :--- | :--- |
| In-House (Client/Brand) | $\mathbf{6}$ |
| Agency | $\mathbf{1 4}$ |
| Self-employed/Freelancer | 0 |
| Other | 0 |
| Non-Profit | 0 |

Ad Network / Tech Vendor 1 / 1

| GENDER | TOTAL |
| :--- | :--- |
| Female | $\mathbf{3}$ |
| Male | $\mathbf{1 9}$ |
| Non-Binary | 0 |
| Transgender | 0 |
| Prefer Not To Say | $\mathbf{0}$ |

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION
WHAT PLATFORMS DO YOU WORK ON?


GOOGLE ADS 19


LINKEDIN
8


BING 12


FACEBOOK
18

AMAZON
0


DISPLAY
15

PROGRAMMATIC 8

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHAT PLATFORMS DO YOU WORK ON?


PINTEREST
0


NATIVE 7


YOUTUBE 11


APPLE ADS
2


QUORA 0


REDDIT 2

## COMPANY SIZE SALARY IN AUS \& NZ

| COMPANY | MIN | MAX |  |  | \# OF |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SIZE | SALARY | SALARY | AVERAGE | MEDIAN | RESPONSES |


| $1-10$ | $\$ 50,000$ | $\$ 87,000$ | $\$ 69,250$ | $\$ 70,000$ | 4 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $11-50$ | $\$ 29,307$ | $\$ 85,000$ | $\$ 59,228$ | $\$ 75,000$ | 7 |
| $51-200$ | $\$ 52,541$ | $\$ 78,500$ | $\$ 67,014$ | $\$ 70,000$ | 3 |
| $201-500$ | $\$ 55,000$ | $\$ 110,000$ | $\$ 83,333$ | $\$ 85,000$ | 3 |
| $501-1,000$ | $\$ 240,000$ | $\$ 240,000$ | $\$ 240,000$ | $\$ 240,000$ | 1 |
| $1,001-5,000$ | $\$ 185,000$ | $\$ 185,000$ | $\$ 185,000$ | $\$ 185,000$ | 1 |
| $5,000+$ | $\$ 57,000$ | $\$ 190,000$ | $\$ 102,667$ | $\$ 61,000$ | 3 |
| Self/Freelance | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## AGENCY SALARY IN AUS \& NZ

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 50,000$ | $\$ 50,000$ | $\$ 50,000$ | $\$ 50,000$ | 1 |
| $1-2$ YRS | $\$ 52,541$ | $\$ 70,000$ | $\$ 50,424$ | $\$ 57,000$ | 6 |
| $3-5$ YRS | $\$ 29,307$ | $\$ 85,000$ | $\$ 59,634$ | $\$ 59,228$ | 4 |
| $6-9$ YRS | $\$ 78,500$ | $\$ 80,000$ | $\$ 79,250$ | $\$ 78,500$ | 2 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 70,000$ | $\$ 70,000$ | $\$ 70,000$ | 1 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## IN-HOUSE SALARY IN AUS \& NZ

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 42,988$ | $\$ 42,988$ | $\$ 42,988$ | $\$ 42,988$ | 1 |
| $1-2$ YRS | $\$ 61,000$ | $\$ 240,000$ | $\$ 150,500$ | $\$ 61,000$ | 2 |
| $3-5$ YRS | $\$ 87,000$ | $\$ 87,000$ | $\$ 87,000$ | $\$ 87,000$ | 1 |
| $6-9$ YRS | $\$ 85,000$ | $\$ 85,000$ | $\$ 85,000$ | $\$ 85,000$ | 1 |
| $10-15$ YRS | $\$ 185,000$ | $\$ 185,000$ | $\$ 185,000$ | $\$ 185,000$ | 1 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

## FEMALE SALARY IN AUS \& NZ

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | 0 |
| 1-2 YRS | $\$ 57,000$ | $\$ 57,000$ | $\$ 57,000$ | $\$ 57,000$ | 1 |
| 3-5 YRS | $\$ 190,000$ | $\$ 190,000$ | $\$ 190,000$ | $\$ 190,000$ | 1 |
| $6-9$ YRS | $\$ 78,500$ | $\$ 78,500$ | $\$ 78,500$ | $\$ 78,500$ | 1 |
| $10-15$ YRS | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | 0 |
| $15+$ YRS | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | 0 |

## MALE SALARY IN AUS \& NZ

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $\$ 42,988$ | $\$ 50,000$ | $\$ 46,494$ | $\$ 42,988$ | 2 |
| $1-2$ YRS | $\$ 52,541$ | $\$ 240,000$ | $\$ 86,649$ | $\$ 61,000$ | 7 |
| $3-5$ YRS | $\$ 29,307$ | $\$ 87,000$ | $\$ 65,107$ | $\$ 65,000$ | 5 |
| $6-9$ YRS | $\$ 80,000$ | $\$ 110,000$ | $\$ 91,667$ | $\$ 85,000$ | 3 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 185,000$ | $\$ 127,500$ | $\$ 70,000$ | 2 |
| $15+$ YRS | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | 0 |

## AUSTRALIA \& NEW ZEALAND

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $\$ 42,988$ | $\$ 50,000$ | $\$ 46,494$ | $\$ 42,988$ | 2 |
| 1-2 YRS | $\$ 52,542$ | $\$ 240,000$ | $\$ 82,943$ | $\$ 58,000$ | 8 |
| $3-5$ YRS | $\$ 29,307$ | $\$ 190,000$ | $\$ 85,923$ | $\$ 65,000$ | 6 |
| $6-9$ YRS | $\$ 78,500$ | $\$ 110,000$ | $\$ 88,375$ | $\$ 80,000$ | 4 |
| $10-15$ YRS | $\$ 70,000$ | $\$ 185,000$ | $\$ 127,500$ | $\$ 70,000$ | 2 |
| $15+$ YRS | $\$ 00$ | $\$ 00$ | $\$ 00$ | $\$ 00$ | 0 |

Nordic Region


## IMPORTANT NOTES

Some people have 1-3 years experience in paid but have been working for 8-10+ years, thus they can skew salaries higher

Converted NOK \& DKK salaries into SEK, so we can get more responses for this part of the world. I kept Finland with European results as their currency is the EURO.
Years experience is just in paid

For Nordic results: I combined data for Norway, Denmark and Sweden together. Also converted 2 USD salaries into SEK.

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHERE DO YOU WORK?

In-House (Client/Brand) 8
Agency
5
Self-employed/Freelancer 2
Other
0
Non-Profit 0
Ad Network / Tech Vendor 1 / 1

| GENDER | TOTAL |
| :--- | :--- |
| Female | $\mathbf{6}$ |
| Male | $\mathbf{1 0}$ |
| Non-Binary | $\mathbf{0}$ |
| Transgender | $\mathbf{0}$ |
| Prefer Not To Say | $\mathbf{1}$ |

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION
WHAT PLATFORMS DO YOU WORK ON?



FACEBOOK
11

AMAZON
0


DISPLAY
12

PROGRAMMATIC 2

## DEMOGRAPHICS + OTHER DATA

NUMBERS ARE TOTAL RESPONDENTS WHO ANSWERED THE QUESTION

WHAT PLATFORMS DO YOU WORK ON?


PINTEREST
0


NATIVE
0


YOUTUBE
7


APPLE ADS
2


QUORA
0


REDDIT
0


SNAPCHAT 3

## COMPANY SIZE SALARY IN NORDIC

COMPANY
SIZE
(Employees)

| MIN | MAX |
| :---: | :---: |
| SALARY | SALARY |

AVERAGE

| $1-10$ | $27,600 \mathrm{kr}$ | $27,600 \mathrm{kr}$ | $27,600 \mathrm{kr}$ | $27,600 \mathrm{kr}$ | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $11-50$ | $324,000 \mathrm{kr}$ | $610,329 \mathrm{kr}$ | $471,917 \mathrm{kr}$ | $462,830 \mathrm{kr}$ | 6 |
| $51-200$ | $425,746 \mathrm{kr}$ | $1,021,790 \mathrm{kr}$ | $617,445 \mathrm{kr}$ | $456,000 \mathrm{kr}$ | 4 |
| $201-500$ | $420,000 \mathrm{kr}$ | $420,000 \mathrm{kr}$ | $420,000 \mathrm{kr}$ | $420,000 \mathrm{kr}$ | 1 |
| $501-1,000$ | $480,000 \mathrm{kr}$ | $642,000 \mathrm{kr}$ | $561,000 \mathrm{kr}$ | $480,000 \mathrm{kr}$ | 2 |
| $1,001-5,000$ | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| $5,000+$ | $60,734 \mathrm{kr}$ | $491,367 \mathrm{kr}$ | $276,051 \mathrm{kr}$ | $60,734 \mathrm{kr}$ | 2 |
| Self/Freelance | $325,000 \mathrm{kr}$ | $325,000 \mathrm{kr}$ | $325,000 \mathrm{kr}$ | $325,000 \mathrm{kr}$ | 1 |

[^0]
## AGENCY SALARY IN NORDIC

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $27,600 \mathrm{kr*}$ | $27,600 \mathrm{kr}$ | $27,600 \mathrm{kr}$ | $27,600 \mathrm{kr}$ | 1 |
| 1-2 YRS | $432,361 \mathrm{kr}$ | $432,361 \mathrm{kr}$ | $432,361 \mathrm{kr}$ | $432,361 \mathrm{kr}$ | 1 |
| $3-5$ YRS | $456,000 \mathrm{kr}$ | $610,392 \mathrm{kr}$ | $530,493 \mathrm{kr}$ | $525,086 \mathrm{kr}$ | 3 |
| $6-9$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| $10-15$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| $15+$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |

## IN-HOUSE SALARY IN NORDIC

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $425,746 \mathrm{kr}$ | $425,746 \mathrm{kr}$ | $425,746 \mathrm{kr}$ | $425,746 \mathrm{kr}$ | 1 |
| 1-2 YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| $3-5$ YRS | $60,734 \mathrm{kr}$ | $566,242 \mathrm{kr}$ | $403,036 \mathrm{kr}$ | $476,835 \mathrm{kr}$ | 5 |
| $6-9$ YRS | $642,000 \mathrm{kr}$ | $1,021,790 \mathrm{kr}$ | $831,895 \mathrm{kr}$ | $642,000 \mathrm{kr}$ | 2 |
| $10-15$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| $15+$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |

## FEMALE SALARY IN NORDIC

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :---: |
| UNDER 1 YR | $27,600 \mathrm{kr}$ * | $324,000 \mathrm{kr}$ | $175,800 \mathrm{kr}$ | $27,600 \mathrm{kr}$ * | 2 |
| 1-2 YRS | $462,820 \mathrm{kr}$ | $462,820 \mathrm{kr}$ | $462,820 \mathrm{kr}$ | $462,820 \mathrm{kr}$ | 1 |
| 3-5 YRS | $476,830 \mathrm{kr}$ | $480,000 \mathrm{kr}$ | $478,418 \mathrm{kr}$ | $476,830 \mathrm{kr}$ | 2 |
| 6-9 YRS | $642,000 \mathrm{kr}$ | $642,000 \mathrm{kr}$ | $642,000 \mathrm{kr}$ | $642,000 \mathrm{kr}$ | 1 |
| 10-15 YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| 15+ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |

## MALE SALARY IN NORDIC

| YRS EXPS. IN PAID | MIN SALARY | MAX SALARY | AVERAGE | MEDIAN | RESPO |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UNDER 1 YR | 425,746 kr | 425,746 kr | $425,746 \mathrm{kr}$ | 425,746 kr | 1 |
| 1-2 YRS | $432,361 \mathrm{kr}$ | $432,361 \mathrm{kr}$ | $432,361 \mathrm{kr}$ | 432,361 kr | 1 |
| 3-5 YRS | 60,734 kr* | 610,392 kr | $445,637 \mathrm{kr}$ | 491,367 kr | 6 |
| 6-9 YRS | 325,000 kr | 1,021,790 kr | 673,395 kr | $325,000 \mathrm{kr}$ | 2 |
| 10-15 YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| 15+ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |

## NORDIC Region

| YRS EXPS. <br> IN PAID | MIN <br> SALARY | MAX <br> SALARY | AVERAGE | MEDIAN | \# OF <br> RESPONSES |
| :--- | :--- | :--- | :--- | :--- | :--- |
| UNDER 1 YR | $27,600 \mathrm{kr} *$ | $425,746 \mathrm{kr}$ | $259,115 \mathrm{kr}$ | $324,000 \mathrm{kr}$ | 3 |
| $1-2$ YRS | $432,361 \mathrm{kr}$ | $462,830 \mathrm{kr}$ | $447,596 \mathrm{kr}$ | $432,361 \mathrm{kr}$ | 2 |
| $3-5$ YRS | $60,734 \mathrm{kr} *$ | $610,392 \mathrm{kr}$ | $454,073 \mathrm{kr}$ | $480,000 \mathrm{kr}$ | 9 |
| $6-9$ YRS | $325,000 \mathrm{kr}$ | $1,021,790 \mathrm{kr}$ | $662,930 \mathrm{kr}$ | $642,000 \mathrm{kr}$ | 3 |
| $10-15$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |
| $15+$ YRS | 00 kr | 00 kr | 00 kr | 00 kr | 0 |

## Thank You! Please Share With Your Network


[^0]:    * Wasn't sure if these people missed a zero in their salary but kept them in still.

